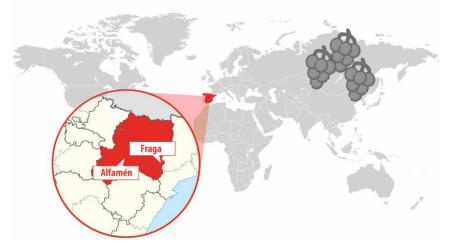


New vineyard project developed with Libelium IoT platform on Agrotech, the app for crop management, powered by Efor and Ibercaja on Microsoft Azure

Precision viticulture projects look for the maximization of the oenology potential of the vineyards, adapting to extreme conditions, to obtain higher quality and better productivity of the vintage. **Agricultural IoT projects provide efficiency, sustainability, optimization of natural resources and traceability.**



Location of Fraga and Alfamén, Aragon (Spain)

The Spanish bank <u>lbercaja</u> impulsed **Agrotech**, an IoT financing program for agronomists **to ease the introduction and adoption of the Internet of Things technology** into this traditional sector. Agrotech was **developed by** <u>EFOR</u>, global leader in technological services, and solutions for management, communication and marketing of companies, **and Libelium**, hardware IoT company specialized in agriculture precision.

Thanks to smart technologies and artificial intelligence, farmers can make a more efficient consumption of natural resources and know which is **the best moment for sowing**, **irrigating**, **fertilizing or harvesting**.

Prior to the project, some **objectives to be covered with Agrotech** were settled:

- Delivering to the key customers of the Ibercaja farming sector the **technical analysis** and the IoT product that enables to measure the variables that are selected during the project.
- Introducing the cloud app or platform where users can **visualize and analyze data** as a first demo of the future product that allows the user to identify critical issues and to help them with their decisions.
- Analyzing and conceptualizing the product creation and its own brand. Also, designing the customer's journey through the installation and use of the product.

Agrotech project was introduced in several vineyards of Aragon (Spain). Spain is the country with more vineyards than anywhere else in the world. There are more than 4,000 wineries, most of them small and mediumsized enterprises. The **wine industry has remarkable importance in Spain** from an economic, environmental, social and cultural point of view.





Libelium Waspmote Plug & Sense! Smart Agriculture in Agrotech project

However, the Spanish wine sector must face the problems derived from the **rural depopulation and global warming**. Wineries in numerous countries are starting to develop <u>new IoT technology in order to face the climate</u> <u>change</u>. Temperature, rainfall, potential evapotranspiration, sunlight, and wind are the most influential factors affecting the physiology of the grape. Knowing these aspects in advance can help oenologists to better calibrate the different parameters which determine the character and quality of the wine.

In the first place, the **main objective** of the Agrotech project is **to provide an autonomous loT measurement system**, with no need for any action taken by users that have this system deployed in their farms. The system must do several readings from different variables measured in the fields, such as soil moisture and wind speed.



"What do you cultivate?" – Agrotech project

The **goals of the first phase** of the project were:

- To **provide and analyze** the great amount of data: this data enables to model the farming land in order to qualify it: promotion sales, rent, and insurance, among others.
- To **ease technification** by planning this project as an improvement of the current financial products of providing financing to customers so they can afford the pack.
- To **strengthen digital communication channels and interaction with new clients** through which new products and services can be offered.
- To **own a technological product**, a global platform of sustainable agrarian management that means a step forward in Ibercaja's digital transformation plans.
- To help to technify the agricultural sector and also **to promote new technologies** among this potential group of customers which are young farmers.



Control panel of the Ibercaja Agrotech app developed by EFOR

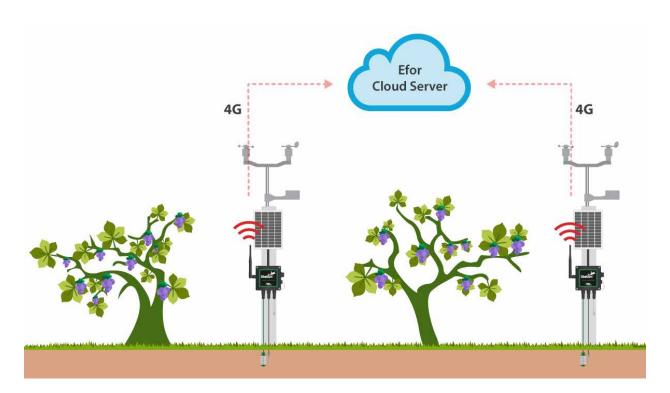
On a **second phase**, the goals of the project were:

- To develop a **smartphone application** which allows users to access the data in real time in a visual way with graphics, and also insert relevant information.
- To **consolidate the current system** and cloud infrastructure.
- To improve dashboard display.

This information must be sent to Microsoft Azure cloud via <u>4G</u> every 15 minutes. In the cloud, the **devices' condition must be managed, and information needs to be available and accessible**. Thus, valuable information can be extracted, and this information will help agriculturist so they can make **better strategic decisions** based on real data.







Communications diagram of Agrotech project in Aragon, Spain

Several Waspmote Plug & Sense! Smart Agriculture PRO were installed to control the parameters of the vineyards:

- Temperature
- Humidity
- Atmospheric pressure
- Soil moisture
- Soil temperature
- Weather conditions (wind direction, wind speed and pluviometry)
- Leaf wetness
- Solar radiation

The projects look for an **easy access of the data**, providing production and management indicators to the users. The nodes, placed on site, communicate with the gateway via 4G, which sends the **information to the cloud through 4G** as well. The <u>Meshlium IoT Gateway</u> is located at EFOR's offices in Zaragoza, which makes the management of the system easier for the developers. For data display, the software used is **EFOR's Smarteye**, developed on Microsoft Azure IoT cloud.

SMARTEYE

Dotallo do Tomporatu



| () Panel de Control | |
|---------------------|---|
| Temperatura | Selección de fechas de informe |
| Presión Atmosférica | Valor Medio Valor Medio Valor Minimo Valor Minimo Valor Minimo Valor Minimo |
| Viento | Temperatura del último día (°C) |
| | Copyright © 2019 IberCaja. Todos los derechos reservados. Powered by ETOR |

Detail of Agrotech web app

EFOR highlights Libelium's ready-to-go hardware for a fast time-to-market experience. Users experienced great time savings since they do not have to access physically the yards every time they want to check something. Additionally, **tons of knowledge have been generated** because the user can now compare what their experience tells them with real data. In this case, also new watering procedures were implemented based on data, generating large **cost savings**. Key users understand that real-time monitoring in their farm is necessary to be more productive and efficient.

"Working with Libelium has been, as always, a great pleasure. We have had a lot of support and thanks to their Technical Team we have solved issues that directly impacted the project," comments Guillermo Renancio, Head of IoT & Communications at EFOR.

Contact Libelium Sales Department for more information about our products.



More information:

- For technical details on Waspmote Plug & Sense! Smart Agriculture Xtreme: <u>Waspmote Plug & Sense! Smart</u> <u>Agriculture Xtreme Technical Guide.</u>
- For technical details on Waspmote Plug & Sense! Smart Agriculture: <u>Waspmote Plug & Sense! Smart Agriculture</u> <u>Technical Guide</u>.
- Read more about Libelium sensor product lines in the <u>Waspmote</u>, <u>Waspmote Plug & Sense! Sensor Platform</u> and <u>Meshlium Gateway</u> websites.

References:

- Libelium's new Smart Agriculture Xtreme Sensor Node Provides Maximum Accuracy for Crop Monitoring: <u>libelium.com</u>
- Waspmote Sensor Board enables extreme precision agriculture in vineyards and greenhouses: libelium.com
- EFOR: efor.es
- Ibercaja: <u>ibercaja.com</u>
- Microsoft Azure: <u>azure.microsoft.com</u>
- Federación Española del Vino: fev.es
- The Spanish vineyard revolution: <u>elpais.com</u>

Discover <u>Smart Agriculture Kits</u> in The IoT Marketplace.

More case studies at: <u>http://www.libelium.com/resources/case-studies</u>

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